

Want Ad. Rates.

ONE CENT PER WORD when paid in advance. No Ad. taken for less than TEN CENTS.

NO ADS. TAKEN FOR LESS THAN TWENTY-FIVE CENTS when phoned in or charged at the counter.

FOR BUSINESS CONTRACTS Phone Monroe 1 for the WANT AD MAN to call.

Lost and Found.

STOLEN, SUNDAY NIGHT, NEAR shady Grove Church, a dark brown mare mule, between 12 and 15 years old; speak in one eye and one big ankle. Liberal reward for any information. Address A. LOVING, Elbertons, Va.

Help Wanted, Male.

LEARN SALESMANSHIP; EARN \$1,000 to \$5,000 per year. We furnish students positions where they can earn \$100 per month while studying. PRACTICAL SCHOOL OF SALESMANSHIP, New Haven, Conn.

MEN WANTED TO PREPARE FOR railway examinations; commencement salary \$300; preparation free. FRANKLIN INSTITUTE, Dept. 463 L, Rochester, N. Y.

WANTED, TO EMPLOY A FIRST-class groom to handle and care for the French coach station "Eugenie." In busy country, the coming spring season. Good wages paid for the right man. Applications must give references. Address E. H. HOBBS, BREEDERS' ASSOCIATION, care O. J. Cooke, Elberton, Va.

WANTED, MEN TO LEARN BARBER trade. Only few weeks required. Wages after first month. Steady position guaranteed. Write for catalogue. MOLER'S BARBER COLLEGE, 207 Bowery, New York City.

WANTED, AN EXPERIENCED DEPUTY clerk, only one thoroughly competent to issue process, writs of all sorts, take rules and enter court orders, civil and criminal, need apply. State to age and experience, and if able to operate book typewriter, Address DEPUTY CLERK, care Times-Dispatch.

WANTED, CLERK IN LUMBER YARD. Address LUMBERMAN, care Times-Dispatch.

WANTED, A FIRST-CLASS BARBER, at Twenty-first and Broad. No other need apply. Good wages.

WANTED, SEVERAL GOOD SAWMILL men to cut by the thousand. Good timber and excellent logging. Address EIGHTON LUMBER CO., Victoria, Va.

WANTED, YOUNG WHITE MAN of experience to work on farm, eight miles from Monroeville. Must be sober and industrious. E. 125, care Times-Dispatch.

WANTED, APPRENTICE BOY, WITH one or two years' experience in composing room. Apply Friday, between 1 and 2 o'clock, at 304 Capitol Street.

WANTED, AT ONCE, FIRST-CLASS vest-maker; steady job guaranteed. Address WM. WALLS, Wilson, N. C.

WANTED, IN EVERY CITY and town in State, organizers for first-class fraternal benefit association; novel and unique plan; fine opportunity; send three references. Box 45, Newport News, Va.

Situations Wanted, Male.

CUTLER-A FIRST-CLASS, THIRTY years of age, wishes position with another house for spring season. References. Address K 84, care Times-Dispatch.

GARDENER WANTS POSITION, commercial or private. MARCUS FLOWERS, Charlottesville, Va.

WANTED, BY LADY, CLERICAL work, either extra work or regular; references furnished. Address L 592, care Times-Dispatch.

FIRST-CLASS TOOL-MAKER and machinist wants position. Address M. GOLDMAN, 415 North Seventeenth Street.

MALE STENOGRAPHER WANTS work at nights. Address F 712, care Times-Dispatch.

Help Wanted, Female.

YOUNG LADIES AND GIRLS DESIRING positions as bookkeepers, stenographers and good pay cannot do better than write or apply to THE WHITLOCK BRANCH, Twenty-third and Cary Streets, Richmond, Va.

WANTED, RELIABLE WOMAN, TO help in a home and to help in cooking when needed; to live as one of the family or salary. Address MRS. G. A. CRESSY, Mount Airy, Va.

WANTED, STENOGRAPHER WITH some knowledge of bookkeeping, office work. State salary wanted. Address F 758, care Times-Dispatch.

WANTED, COMPETENT MOTHER'S helper, to assist with care of three small children. Address C 616, care Times-Dispatch.

WANTED, A COYIST (TYPEWRITER), with some knowledge of stenography. Sign application with pen. Address F 745, care Times-Dispatch.

WANTED, A COOK, AT 1820 MONUMENT AVENUE, none need apply without reference.

WANTED, A NEAT COLORED GIRL, about seventeen years old. Apply 17 South Pine.

Situations Wanted, Female.

WANTED, POSITION AS GOVERNESS, Companion or secretary. Box 15, Elkwood, Va.

Help, Male and Female.

WANTED, STENOGRAPHERS, BOOK-keepers, office clerks, hotel applicants, salesmen, blacksmiths, printers, lumbermen (good salaries). PIEDMONT EMPLOYMENT AGENCY, Durham, N. C.

Business Opportunities.

W. C. SMITH & CO., 314 NORTH Fifth, will sell after April 1, the largest line of automobiles ever shown in this city.

YOU WILL BE ABLE TO SECURE your cars from the repository floor, and not wait for uncertain deliveries. After April 1, W. C. SMITH & CO., 314 North Fifth.

MONEY LOANED TO INVENTORS TO patent good ideas. JOHN WEDDERBURN, Capitalist, Brookland, D. C.

Professional Help Wanted.

TENOR AND BASS WANTED FOR Episcopal Church chorus - choir. Should have some knowledge of reading. Address F 757, care Times-Dispatch.

Rooms for Rent.

ROOMS FOR RENT, GENERALLY located, furnished or unfurnished. 807 East Broad Street.

FOR RENT, FINE NICELY FURNISHED rooms, suitable for gentlemen or married couples; porcelain bath; use of phone. Board can be obtained in the immediate neighborhood. 711-1-3 East Marshall Street.

THREE FURNISHED OR UNFURNISHED rooms. Apply 505 East Grace.

WANTED, GOOD MERCANTILE stand in or near mountains at railway station, Chesapeake and Ohio preferred. Address R 825, care Times-Dispatch.

FURNISHED ROOMS, LARGE and small; house, steam heated, and all modern improvements. 317 West Grace.

WANTED, TO SUBLET WITH BOARD, two furnished front rooms, stationery, washstand, bath, conveniences, southern exposure; near Monroe Park. Terms special. Address Box 801.

Rooms Wanted.

WANTED, TWO OR THREE furnished rooms for light housekeeping by traveling man and wife. Modern and clean. Address H. L. McCORMICK, care Times-Dispatch.

REFINED YOUNG MAN DESIRES room with private bath. K 852, care Times-Dispatch.

Boarding.

LARGE, BRIGHT AND ATTRACTIVE rooms for rent, with or without board. Reasonable rates. Apply to J. R. LORR, North Eighth Street. Phone Madison 7580.

WANTED, BOARDERS FOR VACANT rooms; also table boarders. Apply 209 East Grace.

Flats for Rent.

FOR RENT, WELL-FURNISHED housekeeping apartment, the Hanover, consisting of two bed rooms, bath, private hall, den, dining room and kitchen, and a large front porch. Apply E. P. LORR, Apartment 2, The Hanover, corner Adams and Franklin Streets.

BEAUTIFUL FOUR-ROOM FLAT; Private bath. 104 West Grace.

Flats Wanted.

WANTED, BY YOUNG MARRIED couple (no children), flat, with heat, light and all conveniences; centrally located. Price must be moderate. Address F 741, care Times-Dispatch.

Real Estate for Sale.

FARMS AND TIMBER LANDS.-MY new catalogue contains 1400 farms and timber lands; best bargains in Virginia. 1 day from railroad, 6 miles from Danville. Good location for custom or merchant's trade. For information, apply to J. D. JONES, Wilt, Va.

FOR SALE, VALUABLE MILL PROPERTY on Southern Railway, one mile from Danville. Good location for custom or merchant's trade. For information, apply to J. D. JONES, Wilt, Va.

NEW 5-ROOM HOUSE, IN WOODLAND Heights; electric wires, sewerage, bath, hot and cold water; very cheap to a quick buyer, as party is going away. Address F 754, care Times-Dispatch.

FOR SALE, SPECIAL BARGAINS in lots on Floyd Avenue, Main and Cary Streets west of the Boulevard. Address 615 Brook Avenue. Phone Madison 1467.

Real Estate for Rent.

FOR RENT, THREE WAREHOUSE rooms, basin bank railroad in rear; very convenient. Address F 758, care Times-Dispatch.

BARBERSHOP FOR RENT, IN GARLAND Hotel, South Boston, Va., with all modern fixtures, electric light, steam heat, hot and cold water. None but first-class white barbers wanted. Write GARLAND HOTEL CO., South Boston, Va.

Real Estate Wanted.

WANTED, AT ONCE, BY AMERICAN couple, by the month, attractively furnished house. Must be seven or eight rooms, on a very quiet street. Franklin or side street, near Franklin. Will pay well and furnish best of references. Apply by letter to MRS. OLES, Hotel Jefferson.

WILL EXCHANGE BLOCK OF GILBERT stock in established manufacturing plant for real estate. Fully described in No. 123.

WANTED, NEAR WESTHAMPTON or Ashland lines, to rent or buy, medium-size house, or will purchase few acres and build. Real estate agents desired. Address with particulars. G 759, care Times-Dispatch.

Persons.

HUMAN HAIR BOUGHT AND SOLD at HUGHES, 299 North Third.

LADIES, I AM GIVING REDUCED PRICES ON ALL ORDERS. TAKE THIS WARNING. I HAVE BEEN FOR MORE ORDERS TO FILL OUT THE MONTH OF FEBRUARY. MY GARMENTS ARE DESIGNED EXCLUSIVELY FOR EACH CUSTOMER. THIS GIVING INDIVIDUALITY AND CHARACTER TO EACH COSTUME. I USE MATERIALS OF THE BEST QUALITY THROUGHOUT MY GARMENTS. AND WHEN I PROMISE A SUIT FOR A CERTAIN TIME YOU GET IT. AT THAT TIME.

WANTED, TAILOR, 202 NORTH FIRST STREET. PHONE MADISON 2565.

LADIES SWITCHES, POMPADOURS, puffs, etc., made from your own cut hair or combings; charges moderate. 216 North Fifth Street.

THE CARRIAGE MAN IS THE legitimate automobile dealer. Call and find out who makes most of the machines you see on your streets to-day. W. C. SMITH & CO., 314 North Fifth.

WE CAN SELL OUR ALLOTMENT of Mitchell cars before May 1 if things continue as at present. W. C. SMITH & CO., 314 North Fifth.

RICHMOND REFINING COMPANY, 1709 East Cary Street, City Contractors. Deal in refined oil at once. Phone Monroe 3027. Buyers of oil and bones.

Notices.

GARAGE SPACE AND SERVICES FOR a few more cars; parts, oil, tires, etc. guaranteed. W. C. SMITH & CO., 314 North Fifth Street.

TOPS, WIND SHIELDS AND TIRES, any make, any size, for automobiles. W. C. SMITH & CO., 314 North Fifth Street.

\$100 TO WAGER WITH THE SO-called automobile agent who asserts that the Mitchell is an assembled car. W. C. SMITH & CO., 314 North Fifth Street.

WANTED, THE PUBLIC TO KNOW that Jahnke Bros., Jewelers, 912 East Main Street, buy, sell, exchange and remount diamonds in the latest styles. Old gold and silver taken in exchange.

LADIES' HAIR SWITCHES.-BARGAINS. We are selling great bargains in hair switches this week. All shades in stock. 216 North Fifth Street.

H. L. BAUMGARTNER, PRACTICAL safe and lock expert, 12 South Seventh Street. Safes opened and repaired; combinations changed; keys made. Expert work a specialty. Phone Monroe 3033.

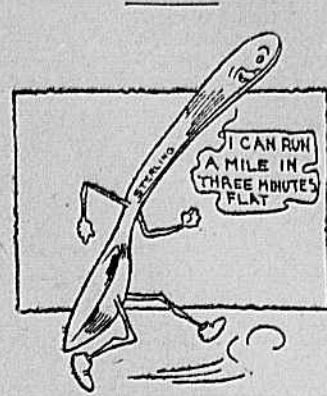
RELIABLE TRANSFER. MILLNER'S, 302 North Ninth Street, hauls trunks for 25¢. Valises, 15¢, to any part of the city. Claim checks issued at the house for your baggage; two men on our wagon. We make a specialty of moving furniture and pianos. Phone Madison 1445.

YOUR SAVINGS ARE OF VAST IMPORTANCE TO YOU, and should be deposited in the strongest bank available. The First National Bank of Richmond, Va., has for over forty years conducted a successful banking business at No. 1104 East Main Street. It has over \$2,000,000 of its own money to protect your savings. It allows a 3 per cent. interest on savings accounts.

Boiler, Ice and Live Stock.

MODEL INCUBATORS AND BROODERS, factory prices. Live stock always on hand. Start early hatches for best broilers and best prices. Free catalogue. W. J. TODD, 428 North Sixth Street.

ANOTHER CASKLOAD OF BURNT wheat, same quality, packed in 150-pound sacks, at \$1.50 per 100 pounds; 214 per 1,000 pounds. 428 North Sixth Street. W. J. TODD, 428 North Sixth Street.

DAILY PUZZLE

What peculiar metal? ANSWER TO YESTERDAY'S PUZZLE. Shadow.

For Sale.

FOR SALE, THREE-PASSENGER automobile, in good condition, thoroughly equipped. Three extra tires and inner tubes. For further information, call to 212 DANIEL AUTOMOBILE CO., West Main Street.

FOR SALE, FORTY GENUINE U. S. McClellan saddles. RICHMOND HARNES CO., 16 North Eighteenth Street.

FOR SALE, THE CONTROLLING interest in medium size, long established poultry mill; splendid opportunity for man of small capital. Address: HOSIERY MILL, care Times-Dispatch.

MEN'S SUITS AND OVERCOATS, \$10 and \$12.50 value, \$7.25; \$15 and \$18 value, \$9.75; \$20 value, \$12.25; \$25 value, \$14.75. THE FAMOUS CLOTHING CO., Second and Broad Streets.

MEN'S TROUSERS-\$3 VALUE, \$1.85; \$4 value, \$2.65; \$5 and \$6 values, \$3.75. THE FAMOUS CLOTHING CO., Second and Broad Streets.

FOR SALE, ONE GOOD TOP BUGGY; one phaeton, rubber tires, \$59; one surrey, rubber tires, \$55. Several good bargains in second-hand open and top wagons. A. MEYER'S SONS, 751 East Cary.

GETTING IN CAR OF "HACKNEY" Farm Wagons in every size. If you want a good wagon see the "Hackney." BRISTOW-WORSHAM CO., 1417 East Main.

COLUMBIA INDESTRUCTIBLE CYLINDER Records, fit any cylinder machine and last forever. THE TALKING MACHINE CO., 207 North Fifth Street.

COLUMBIA DOUBLE DISC RECORDS, fit any machine, and double its value; 65¢. Graphophones on easy payments; repairing. 207 North Fifth Street.

FOR SALE, MICROSCOPE, IN GOOD order, with specimen plates and lenses; telescope, large; also, set of "English Encyclopedia," 23 volumes, in cloth, green and gold. "International Encyclopedia," bound in calf, 13 volumes. Address: MAPLEWOOD FARM, R. P. D. No. 4, City.

FOR SALE, BUSINESS BUGGIES, business buggies, business buggies, at BRISTOW-WORSHAM CO., 1417 East Main.

FOR SALE, A BIG STOCK OF BUGGIES, runabouts, traps and surreys, for stylish quality and price we are second to none. Don't fail to see our stock if you expect to buy. BRISTOW-WORSHAM CO., 1417 East Main.

WAGONS AND BUGGIES TO SUIT you at RICHMOND BROS., 615 Brook Avenue.

BURNT WHEAT.-ANOTHER CARLOAD burnt wheat, \$1.50 per 100 pounds. W. J. TODD, 428 North Sixth Street.

FOR SALE, NEW GROCERY, HORSE, wagon and all store fixtures and stock. Apply to N. J. South Strawberry Street, corner Cary.

FOR SALE, LARGE, ESTABLISHED, profitable millinery business. Owner desires to retire, reason for selling. X. Y. Z. care Times-Dispatch.

FOR SALE, TOP BUGGY, RUBBER tires, newly painted, \$55; one runabout, new, \$35; one grocery wagon, \$55. See us quick if you want a buggy or runabout. A. MEYER'S SONS, 751 East Cary.

LUMBER, LATHS, SHINGLES, SASH, blinds, doors. WOODWARD & SON, Ninth and Arch, Richmond, Va.

ONE FIVE-PASSENGER AUTO CAR for sale. W. C. SMITH & CO., 314 North Fifth.

REPRONTING AND TOP BUILDING for automobiles. W. C. SMITH & CO.

SECOND-HAND CARS.-ONE GOOD runabout, excellent condition, appearance good as new. W. C. SMITH & CO., 314 North Fifth.

THE LARGEST STOCK OF PLEASURES ever exhibited in Richmond at bargain prices. W. C. SMITH & CO., 314 North Fifth.

FULL LINE OF GROCERY, LAUNDRY and delivery wagons at bargain prices. W. C. SMITH & CO., 314 North Fifth.

FOR SALE, 75 U. S. McClellan Saddles, 40 pair new U. S. saddle bags, 50 U. S. cavalry bridles, six sets heavy double wagon harness, all made in Rock Island arsenal; fine condition; 30 flexible steel horse collars. J. D. JONES, 615 Brook Avenue, Sadle and Harness Manufacturer, 1413 East Main.

IF YOU WANT SOMETHING DELICIOUS, ask your grocer for Smithfield sausage.

FOR SALE, ONE SECOND-HAND SINK, at a bargain, 11-13-15 North Eighteenth Street. B. B. BRISTOW.

NATURE'S OWN BEVERAGE.-LIGHT, sparkling, refreshing, pure; 5 gallons, 25¢, delivered.-Holly Springs, N. C. Water. Phone: Monroe 477 and 478.

Wanted.

WANTED, TO BUY FOR CASH, HOUSE hold goods in any quantity. Phone Madison 3551.

WANTED, FURNITURE AND HOUSE hold effects to sell at auction. Immediate returns. MAYO SALVAGE CORPORATION, 1215 East Main. Phone Madison 7316.

CASH PAID FOR BOXWOOD, EITHER for cut greens or plants. Address with full particulars to Box 4, South Orange, N. J.

WANTED, PUPILS AT KLEINBERG School for the spring term. A home school, where careful attention is paid to the individual pupil. Terms moderate. For catalogue of the twenty-ninth session, address B. M. WAILES, Schuyler, Nelson Co., Va.

DOCTOR WANTS GOOD LOCATION IN town or village, North Carolina or Virginia. Address Box 38, Charlotte, Va., or Bedford, Va. B. G. BOSS, Washington Grove, Md.

WANTED, TO PURCHASE FOR CASH, good second-hand four or five-passenger touring cars. Must be in first-class condition. F 759, care Times-Dispatch.

WANTED, TO BUY A GENERAL grocery store in vicinity of Lynchburg, Va. or Bedford, Va. B. G. BOSS, Washington Grove, Md.

WANTED, YOU TO SAVE MONEY BY placing your order for groceries with us now, as prices will be higher in the future. 428 North Sixth Street. W. J. TODD, 428 North Sixth Street.

Coal and Wood.

WOOD THAT BURNS AND GIVES heat; with damper turned, gives heat and lasts longer. When draft is on half of heat goes out chimney. I have the right kind. LONG'S, Phone Monroe 1320.

Miscellaneous.**For Man or Beast.**

FRATERS' NERVE AND BONE LINIMENT. Over forty years' test proves it the best. 25¢ a bottle at all druggists.

BUCHANAN'S NIGHT SCHOOL. BOOKKEEPING, CIVIL SERVICE branches and education. 808 East Clay Street.

SECURE YOUR VEHICLES BEFORE the spring advance in prices. W. C. SMITH & CO., 314 North Fifth.

THE SHOES THAT WEAR. THE CHIMBORAZO SHOE IS THE shoe for style and wear-\$3.50 and \$4.00; last, at the H. W. CODE & SON, 147 East Main Street.

GOODE'S CHIMBORAZO SHOE. ALL leather, made to wear well; style and fit, \$2.50 and \$4.00. 1447 East Main Street.

A LARGE FOUND CASK, 490; 2-LB. Lard Cakes, 25¢; 3-LB. Jelly Rolls for 25¢. DRINKARD'S, 425 1-2 North Sixth Street.

WE CAN FIT YOU AND SUIT YOU in style, and at the right price. GOODE'S, Fifteenth and Main Sts.

IF YOU CAN'T SEE, GO TO DR. H. BREITSTEIN, the Optician, at 118 East Broad, and he will examine your eyes and fit you with proper glasses from \$1.00 up. Fifteen years of practical and scientific experience at your disposal.

WATCH REPAIRING. YOUR WATCH REPAIRED OR CLEANED by WM. TOBIEN, JR., is a guarantee. "Twenty" years' experience. Cleaning, \$1. Main springs, \$1. 408 East Broad Street. All work guaranteed.

LADIES, YOUR HAIR IS IMPORTANT. Your cut hair or combings made into beautiful switches, puffs, pompadours and front pieces in the most artistic manner. Charge very moderate. 216 North Fifth Street.

LADIES' HAIR. TO LADIES.-YOUR HAIR WORK OF every description as it should be. Charges moderate. 216 North Fifth Street.

SHOE REPAIRING. 75¢. HALF-SOLE MEN'S SHOES; Ladies, 60¢. Every pair sewed. Best leather. DREW'S ELECTRIC SHOE FACTORY, 710 East Cary Avenue. Phone 2667. Will send for shoes and return.

FURNITURE AND CHINA PACKING. FURNITURE, CHINA AND WEDDING presents packed and shipped with care. Charge very moderate. JACOB UMLAUF, 705 West Main Street. Phone Madison 3292.

PUFFS. LADIES' PUFFS, PUFFS-THOSE pretty hair puffs made from your own cut hair or combings. Charges very moderate. 216 North Fifth Street.

POLK MILLER QUARTET. RECORDS NOW ON SALE. Come and hear them. Better than the original. C. B. HAYNES & CO. FLOKIST.

FUNERAL DESIGNS, 11 TO 13. M. A. WHITTY.

Meetings. ALL ROYAL ARCH MASONS are cordially invited to attend a stated convocation of Richmond Royal Arch Chapter, No. 5, at the Masons' Hall, on Franklin, between Eighteenth and Nineteenth Streets, THIS (Thursday) EVENING at 8 o'clock.

Work in several degrees. By order of the M. E. H. P. GEO. F. KEESEE, Secretary.

A STATED COMMUNICATION OF the John L. Lodge, No. 1, F. & M. will be held at the Masonic Temple, THIS (Thursday) AFTERNOON, 3:30 inst., at 730 o'clock, on the subject of "The Grand Lodge of the World." The Worshipful Master, GEORGE C. JEFFERSON, Secretary.

THE ANNUAL MEETING OF THE stockholders of the E. B. Taylor Company will be held at the office of the company, Richmond, Va., on TUESDAY, FEBRUARY 15, 1910, at 3 o'clock P. M.

W. E. HENDERSON, Secretary.

THE ANNUAL MEETING OF THE stockholders of the Richmond Transfer Company will be held at their office, 809 East Main Street, at 12 o'clock noon, WEDNESDAY, FEBRUARY 2, 1910.

W. N. DARDEN, Secretary.

THE ANNUAL MEETING OF THE stockholders of the Virginia Racing and Horse Show Association will be held at the Business Men's Club at 3 o'clock P. M. MONDAY, FEBRUARY 7, 1910.

J. W. MCCOMB, Secretary.

Southern Ice Corporation, Richmond, Va., January 28, 1910. NOTICE OF MEETING OF THE stockholders of the Southern Ice Corporation will be held at the office of the corporation, 1215 East Main Building, Richmond, Va., on WEDNESDAY, FEBRUARY 9, 1910, at 11 o'clock A. M., for the purpose of electing directors for the ensuing year and for the transaction of such other business as may properly come before said meeting.

C. E. ZOLLINGER, Secretary.

Legal Notices. Commonwealth of Virginia, Office of Superintendent of Public Printing, Richmond, Va., January 30, 1910.

SEALED PROPOSALS FOR PRINTING FIFTEEN HUNDRED COPIES OF THE HUNDRED AND THIRTY VOLUME OF VIRGINIA REPORTS will be received at this office up to 12 M. Tuesday, February 15, 1910.

At the same time and place bids will be received for BINDING, WRAPPING AND LABELING NINE HUNDRED copies of the above-mentioned reports, and for SIX HUNDRED COPIES in unfolded sheets in substantial wooden boxes, each box to contain the printed sheets for 25 complete copies of the said book, and to be plainly marked or labeled on two outer ends and on sides, so as to indicate the contents thereof.

Printed schedules, on which all bids will be required to be made, will be furnished on application.

Each bid must be enclosed in sealed envelope, addressed to the Superintendent of Public Printing, and marked "Proposals."

Contractors will be required to make daily shipment of carefully-read proof and to furnish bond, with approved security, for the faithful performance of contract.

The right is reserved to reject any or all bids. DAVID BOTTOM, Superintendent of Public Printing.

Schools. McGUIRE'S University SCHOOL. Opposite Monroe Park, Forty-fifth Session. Prepares for all universities and colleges. JOHN P